# CARE FOR AIDS, INC. FINANCIAL STATEMENTS INDEPENDENT AUDITORS' REPORT AND SUPPLEMENTARY INFORMATION Years Ended December 31, 2018 and 2017



#### **CARE FOR AIDS, INC.**

#### **TABLE OF CONTENTS**

INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENTS	
Statements of Financial Position.	3
Statements of Activities.	4
Statements of Functional Expenses	5
Statements of Cash Flows	6
Notes to the Financial Statements	7
SUPPLEMENTARY INFORMATION	
Auditors' Report on Supplementary Information.	14
Schedule of Grant Expenditures as Reported by Recipient	15



Certified Public Accountants

Laura E. Rockas, CPA, CFP® Lois S. Lazenby, CPA, CFP® Steven Wykoff, CFP® Timothy D. Mersereau, CPA, ChFC 3469 Lawrenceville-Suwanee Rd., Suite B • Suwanee, GA 30024

Tel 770.614.6800 • Fax 770.614.5432 • www.CPAMLR.com

#### INDEPENDENT AUDITORS' REPORT

Board of Directors CARE for AIDS, Inc. Atlanta, Georgia

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of CARE for AIDS, Inc. (a Georgia not-for-profit organization), which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows, for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of CARE for AIDS, Inc. as of December 31, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Hersereau, Lazenby & Rockas, LIC

Mersereau, Lazenby & Rockas, LLC Certified Public Accountants Suwanee, Georgia August 29, 2019

# CARE FOR AIDS, INC. STATEMENTS OF FINANCIAL POSITION December 31, 2018 and 2017

#### **ASSETS**

		2018		2017
CURRENT ASSETS				
Cash	\$	1,101,403	\$	1,268,367
Investments (Note 11)	Ψ	775,274	Ψ	-
Grant receivable (Note 7)		-		40,000
Other current assets		117,015		29
Total current assets		1,993,692		1,308,396
PROPERTY AND EQUIPMENT, net (Note 3)		15,952		-
TOTAL ASSETS	\$	2,009,644	\$	1,308,396
LIABILITIES AND NET AS	SSET	S		
CURRENT LIABILITIES				
Accounts payable	\$	26,104	\$	24,738
Other current liabilities		4,549		898
Total current liabilities		30,653		25,636
NET ASSETS				
Without donor restrictions				
Undesignated - expendable		1,347,263		1,242,760
Net invested in property and equipment		15,952		
Total net assets without donor restrictions		1,363,215		1,242,760
Net assets with donor restrictions (Note 8)		615,776		40,000
Total net assets		1,978,991		1,282,760
TOTAL LIABILITIES AND NET ASSETS	\$	2,009,644	\$	1,308,396

#### CARE FOR AIDS, INC. STATEMENTS OF ACTIVITIES Years Ended December 31, 2018 and 2017

			2018						2017	
	Without Donor Restrict	ons Do	With onor Restrictions	Total		Dono	Without Donor Restrictions		With or Restrictions	Total
REVENUE Contributions In kind contributions (Note 5) Investment and other income Net assets released from restrictions:	\$ 1,123, 15,	501	3,074,565 59,875 -	\$	4,197,873 59,875 15,601	\$	769,059 - 6,335	\$	2,589,642	\$ 3,358,701 - 6,335
Satisfaction of program restrictions  Total revenue	2,558, 3,697,		(2,558,664)		4,273,349		2,634,576 3,409,970		(2,634,576)	3,365,036
EXPENSES Program services Management and general Fundraising	2,759, 333, 483,	986	- - - -		2,759,594 333,986 483,538		2,397,403 279,866 283,375		- - - -	2,397,403 279,866 283,375
Total expenses	3,577,	18			3,577,118		2,960,644			 2,960,644
CHANGE IN NET ASSETS	120,	155	575,776		696,231		449,326		(44,934)	404,392
NET ASSETS, Beginning of year	1,242,	760	40,000		1,282,760		793,434		84,934	878,368
NET ASSETS, End of year	\$ 1,363,	215 \$	615,776	\$	1,978,991	\$	1,242,760	\$	40,000	\$ 1,282,760

### CARE FOR AIDS, INC. STATEMENTS OF FUNCTIONAL EXPENSES Years Ended December 31, 2018 and 2017

2018 2017 Program Management Program Management Fundraising Services & General Fundraising Total Services & General Total Salaries and benefits \$ 159,310 \$ 146,123 357,525 \$ 662,958 112,779 \$ 167,852 \$ 182,274 \$ 462,905 2,049 5,850 7,899 11,028 15,029 Advertising and promotion 26,057 1,564 Computers and software 100 1,564 100 Depreciation 1,773 1,773 Donor cultivation 4,446 3,321 3.321 4,446 Donor events 59,235 59,235 51,557 51,557 3.513 Dues and subscriptions 3,513 2,428 2,428 Furniture, equipment, and repairs 16,018 16,018 Grant - Care for Aids Africa 2,220,495 1.899,980 1,899,980 2,220,495 \_ Insurance 5,929 5,929 5,248 5,248 5,255 Miscellaneous 750 10,000 10,750 5,255 Office supplies 7,942 7,942 3,398 3,398 Printing, reproduction, and postage 14,379 14,379 10,980 10,980 Processing fees and bank charges 17,784 17,784 18,594 18,594 Professional fees 50,405 24,000 74,405 31,987 18,000 49,987 Professional development 27,847 19,689 5.010 52,546 24,654 16,251 1.527 42,432 Rent 34,045 34,045 9,600 9,600 Travel 351,192 27,472 378,664 354,735 11,667 366,402 2,773 Utilities and security 2,773 2,400 2,400 3,577,118 \$ 2,759,594 333,986 483,538 \$ 2,397,403 279,866 283,375 2,960,644 9.5% Percentage of total expenses 77.2% 9.3% 13.5% 100.0% 80.9% 9.6% 100.0%

#### CARE FOR AIDS, INC. STATEMENTS OF CASH FLOWS Years Ended December 31, 2018 and 2017

	2018			2017
CASH FLOWS FROM OPERATING ACTIVITIES				
Increase in net assets	\$	696,231	\$	404,392
Adjustments to reconcile change in net assets to				
net cash provided by operating activities:				
Depreciation		1,773		-
Unrealized investment loss		2,420		-
Changes in operating assets and liabilities:				
Decrease in grants receivable		40,000		40,000
(Increase) decrease in other current assets		(116,986)		299
Increase in accounts payable		1,366		13,330
Increase (decrease) in other current liabilities		3,651		(105)
Net cash provided by operating activities		628,455		457,916
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of fixed assets		(17,725)		_
Purchase of investments		(777,694)		-
Net cash used by investing activities		(795,419)		-
NET (DECREASE) INCREASE IN CASH		(166,964)		457,916
CASH, Beginning of year		1,268,367		810,451
CASH, End of year	\$	1,101,403	\$	1,268,367

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Organization and Activities

CARE for AIDS, Inc. (the "Organization" or "CFA") is a not-for-profit organization that exists to empower people to live a life beyond AIDS. This is accomplished through grant making, advocacy and storytelling to increase US engagement with the AIDS epidemic in Africa. The Organization provides grants to its sister entities, Care for HIV/AIDS Organization, a Kenyan non-governmental organization (NGO) and Care for HIV/AIDS Foundation, a Tanzanian NGO (collectively referred to as "CFA-Africa"). CFA-Africa operates life-transforming centers in East African churches that meet the physical, spiritual, emotional, social, and economic needs of HIV-positive men and women. Clients participate in a nine-month program where they receive counseling, medical and nutritional support, vocational training, spiritual care, and more. Through this process, clients are empowered to live long, healthy, productive lives and are able to raise and educate their children. Other activities to accomplish our mission include community HIV education and testing. Through these individual and community interventions, stigma is decreased and economic productivity is increased. The Organization is supported primarily through donor contributions.

#### Basis of Presentation

The accompanying financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors. Some donor restrictions are temporary in nature and will be met by actions of the Organization or with the passage of time. Net assets in this class include contributions and gifts for restricted purposes (such as a specific center or impact trip). Other donor restrictions are perpetual in nature, whereby the donor has stipulated that the funds be maintained in perpetuity.

#### Cash

Cash includes all monies in banks, cash in brokerage account, and deposits in transit. Accounts maintained by banks are insured by the Federal Deposit Insurance Corporation up to \$250,000. At December 31, 2018 and 2017, deposits in excess of federally insured limits were approximately \$574,000 and \$823,000, respectively. Management believes it is not exposed to any significant credit risk on cash, although its balance has, at times, exceeded federally insured limits.

#### Promises to Give

Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses, depending on the form of the benefits received.

#### Property and Equipment

Items capitalized as property and equipment are stated at cost or, if donated, at fair market value on the date of donation. The Organization generally capitalizes and reports property and equipment acquisitions in excess of \$3,000. Expenditures for repairs and maintenance are charged to expense as incurred, and additions and improvements that significantly extend the lives of assets are capitalized at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets ranging from three to five years. For the years ended December 31, 2018 and 2017, depreciation expense of \$1,773 and \$-0- was recorded.

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

The Organization operates under a bring-your-own-device IT policy where employees provide their own computers. There is a \$500 per employee, once every five years reimbursement available for new computer purchases, but the reimbursement is expensed when paid.

#### Support, Revenue, and Reclassifications

Revenue is recognized when earned and support when contributions are made, which may be when cash is received, unconditional promises are made, or ownership of other assets are transferred to the Organization.

Gifts of cash and other assets are reported as support with donor restrictions if they are received with donor stipulations that limit the use of the donated amounts. When a stipulated time restriction ends or purpose restriction is satisfied, revenue with donor restrictions are reclassified to revenue without donor restrictions and reported in the statements of activities as reclassifications.

#### Functional Expenses

The costs of providing program and other activities have been summarized on a functional basis in the statements of activities. Costs incurred are reported according to the function (program, management and general, and fundraising) which they benefit. Salaries and benefits are allocated to functions based on personnel time and responsibilities. Other costs are recorded directly according to their function when incurred.

#### Donated Assets

Donated marketable securities and other in kind donations are recorded as contributions at their estimated fair values at the date of donation. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

#### Income Taxes

The Organization is exempt from federal and state income taxes under Internal Revenue Code Section 501(c)(3) and the Georgia Revenue and Taxation Code, though subject to tax on income unrelated to its exempt purpose, unless that income is specifically excluded by the Code.

The Organization has not recognized any liability for unrecognized tax benefits, as it has no known uncertain tax positions that would subject them to any material income tax exposure.

#### Use of Estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Revenue Recognition

Contributions are recorded as support with or without donor restrictions when an unconditional promise to give is received, depending on the existence and/or nature of any donor restrictions. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

All donor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Investments

Investments are reported at cost, if purchased, or at fair value, if donated. Thereafter, investments are reported at their fair values in the statements of financial position. Changes in fair value, along with interest and dividends, are reported as other income in the statements of activities. Purchases and sales of securities are reflected on a tradedate basis. See Note 11 for further discussion and determination of fair value.

#### New Accounting Pronouncement

On August 18, 2016, FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) – *Presentation of Financial Statements of Not-for-Profit Entities*. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Organization has adjusted the presentation of these statements accordingly. The ASU has been applied retrospectively to all periods presented.

#### **NOTE 2: AVAILABILITY AND LIQUIDITY**

	 2018	 2017
Financial assets at year-end		
Cash	\$ 1,101,403	\$ 1,268,367
Investments	775,274	-
Grant and other receivables	-	40,000
Other current assets	 117,015	29
Total financial assets	1,993,692	1,308,396
Less amounts not available to be used within one year		
Deposits	(8,072)	-
Prepaid book project expenses	 (51,326)	
	(59,398)	-
Financial assets available to meet general expenditures	 	 
within one year	\$ 1,934,294	\$ 1,308,396

The Organization receives significant revenue restricted by donors and considers revenue restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. For the years ended December 31, 2018 and 2017, assets with donor restrictions of \$615,777 and \$40,000, respectively, were included in financial assets available to meet cash needs for general expenditures within one year.

The Organization regularly monitors liquidity required to meet its operating needs and other commitments. Board policies are in place to guard against the risk of financial jeopardy and require management to use multi-year planning. One policy states that if unrestricted, undesignated net asset reserves drop below 90 days of operating expenses, five percent of gross revenues will be allocated to that reserve until the 90-day threshold is met. To achieve these targets, the entity forecasts its future cash flows and monitors its liquidity quarterly, and monitors its reserves annually. During the years ended December 31, 2018 and 2017, the level of liquidity and reserves was managed within the policy requirements.

#### **NOTE 2: AVAILABILITY AND LIQUIDITY (continued)**

In addition to financial assets available to meet general expenditures over the next 12 months, the Board requires management to operate with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures which are not funded by donor restricted resources with unrestricted contributions.

#### **NOTE 3: PROPERTY AND EQUIPMENT**

Property and equipment consist of the following as of December 31:

	2018			2017
Furniture and fixtures	\$	7,925	\$	-
Leasehold improvements		9,800		-
Total property and equipment		17,725		-
Less accumulated depreciation		(1,773)		-
Net property and equipment	\$	15,952	\$	_

#### **NOTE 4: OPERATING LEASES**

Until April of 2018, the Organization leased office space two and a half days a week under a 12-month lease. Rental expense under this lease was \$5,900 and \$9,600 for the years ended December 31, 2018 and 2017.

In April of 2018, the Organization entered into a 62-month operating lease agreement for different office space. Rental expense under this new agreement was \$28,146. Future minimum rental payments required under the lease in excess of one year are as follows:

Years Ending December 31,	
2019	\$ 36,417
2020	37,510
2021	38,635
2022	39,794
2023	 16,903
Total	\$ 169,260

Further, the Organization entered into a sublease agreement with another exempt organization substantially related to CFA's exempt purpose for \$1,200 per month, including utilities. The sublease agreement is reported in other income in the statements of activities.

#### **NOTE 5: IN KIND CONTRIBUTIONS**

In kind contributions of \$59,875 and \$-0- for the years ended December 31, 2018 and 2017, respectively, have been recognized in revenue. The Organization recognized \$59,875 in 2018 for approximately 272,160 meals donated to the Organization. The food is distributed to program participants during the course of their time in the program. A matching amount is reported as a component of other current assets, as the food shipment had not yet been delivered as of December 31, 2018.

Several volunteers have made significant contributions of their time to CFA's mission. These services are not reflected in the accompanying statements of activities because they do not meet the necessary criteria for recognition under US GAAP.

#### **NOTE 6: RETIREMENT BENEFITS**

The Organization provides retirement benefits through a SIMPLE IRA arrangement. Full-time employees are eligible for 3% matching employer contributions. In 2018 and 2017, the Organization incurred related expenses of \$10,400 and \$9,659, respectively.

#### **NOTE 7: GRANT RECEIVABLE**

The Organization records grants receivable for multi-year grant awards, which represent an unconditional promise to give. A three-year grant receivable of \$40,000 per year, previously recognized in revenue, was completely collected in 2018.

#### NOTE 8: NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions, contributions, and releases were as follows:

	В	Balance		Restricted			F	Balance
	Decem	ber 31, 2017	Contributions Releases		Releases	December 31, 20		
Specific aids relief centers	\$	40,000	\$	111,330	\$	(151,330)	\$	-
Africa operations		-		2,715,837		(2,100,061)		615,776
Impact trips				307,273		(307,273)		
Total	\$	40,000	\$	3,134,440	\$	(2,558,664)	\$	615,776

	_	Balance December 31, 2016		Restricted Contributions		Releases		Salance lber 31, 2017
Specific aids relief centers Africa operations Impact trips	\$	84,934 - -	\$	488,601 1,716,330 384,711	\$	(533,535) (1,716,330) (384,711)	\$	40,000
Total	\$	84,934	\$	2,589,642	\$	(2,634,576)	\$	40,000

#### **NOTE 9: REVENUE CONCENTRATION**

One contributor was responsible for approximately 10% and 11% of overall revenue for the years ended December 31, 2018 and 2017, respectively.

#### NOTE 10: GRANT EXPENSE - CARE FOR AIDS AFRICA

Grant – Care for Aids Africa expense represents cash and food sent to Africa for program operations. As described in Note 1, CFA-Africa operated 54 and 51 program centers at December 31, 2018 and 2017, respectively. The attached supplemental Schedule of Grant Expenditures as Reported by Recipient provides detail of December 31, 2018 and 2017 CFA-Africa's expenditures. It also provides summarized reconciliation information that accounts for timing differences between grant expenditures reported in the financial statements.

#### **NOTE 11: FAIR VALUE MEASUREMENTS**

Fair Value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. US GAAP establishes a hierarchy of inputs to valuation of that price using three levels:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in inactive markets for identical assets or liabilities, or model-derived valuations which rely on significant observable inputs.

Level 3 - Valuation techniques that rely on significant unobservable inputs.

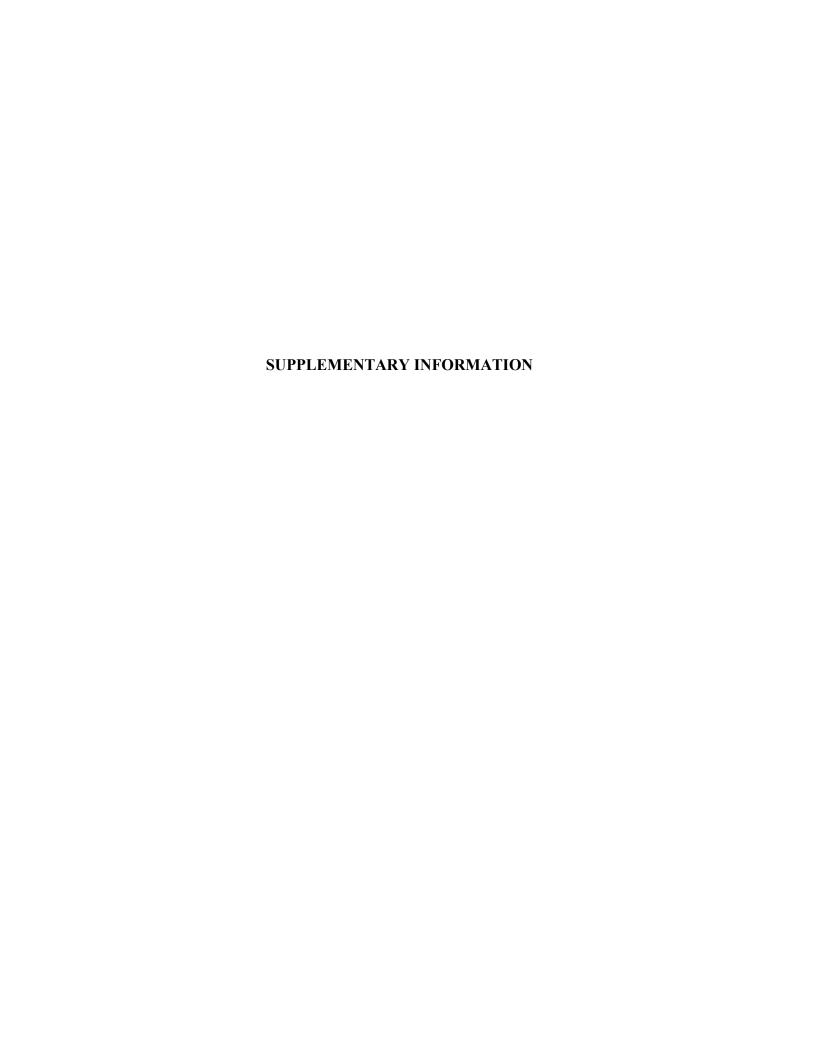
	I	Balance	Fair Value Measurements Using					
	Decer	nber 31, 2018	Level 1 Inputs		Level 1 Inputs Level 2 Inputs		Level	3 Inputs
Cash	\$	1,101,403	\$	1,101,403	\$	-	\$	
Investments								
Exchange traded funds	\$	638,137	\$	638,137	\$	-	\$	-
Mutual funds		137,137		137,137				-
Total investments	\$	775,274	\$	775,274	\$		\$	
	I	Balance	Fair Value Measurements Using					
	Decer	nber 31, 2017	Lev	evel 1 Inputs Level 2 Inputs		2 Inputs	Level 3 Inputs	
Cash	\$	1,268,367	\$	1,268,367	\$	_	\$	
Investments								
Exchange traded funds	\$	-	\$	-	\$	-	\$	-
Mutual funds				-				_
Total investments	\$	_	\$		\$		\$	

#### **NOTE 12: RECLASSIFICATIONS**

Certain prior year amounts have been reclassified to conform with current year presentation. Total changes in net assets were not affected.

#### **NOTE 13: SUBSEQUENT EVENTS**

CFA has evaluated subsequent events through August 29, 2019, which is the date the financial statements were available to be issued. CFA is not aware of any material subsequent events that require disclosure in the financial statements.





Certified Public Accountants

Laura E. Rockas, CPA, CFP® Lois S. Lazenby, CPA, CFP® Steven Wykoff, CFP® Timothy D. Mersereau, CPA, ChFC 3469 Lawrenceville-Suwanee Rd., Suite B - Suwanee, GA 30024 Tel 770.614.6800 - Fax 770.614.5432 - www.CPAMLR.com

#### INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

Board of Directors CARE for AIDS, Inc. Atlanta, Georgia

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of CARE for AIDS, Inc. as of December 31, 2018 and 2017, and our report thereon dated August 29, 2019, which expressed an unmodified opinion on those financial statements appears on page 1. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole.

The Schedule of Grant Expenditures as Reported by Recipient is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Herservau, Lozenby & Rockas, LIC

Mersereau, Lazenby & Rockas, LLC Certified Public Accountants Suwanee, Georgia August 29, 2019

## CARE FOR AIDS, INC. SCHEDULE OF GRANT EXPENDITURES AS REPORTED BY RECIPIENT Years Ended December 31, 2018 and 2017

	2018			2017
Salaries and wages	\$	850,667	\$	572,855
Center set up costs		22,954		31,391
General and administrative		237,556		123,836
Direct food assistance costs		505,539		449,667
Graduation		12,453		26,829
Medicine		155,076		62,704
Professional fees		10,771		14,387
Repairs and maintenance		3,507		24,656
Seminars and teaching material		164,835		258,697
Solai relief fund		12,119		-
Staff development		141,635		60,705
Travel and impact trip		203,207		194,948
Total local expenses		2,320,319		1,820,675
Recipient changes in cash and other accruals		(99,824)		79,305
Total grant expense - Care for Aids Africa	\$	2,220,495	\$	1,899,980